

CATTLE REPORT - January 1, 2018

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**United States
 Department of
 Agriculture**



**NATIONAL
 AGRICULTURAL
 STATISTICS
 SERVICE**

USDA/NASS

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State	POID	Tract	Subtr.
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Office Use		
9921	9930	9941

1. [Verify name and mailing address of this operation. Make any corrections necessary (including the correct operation name) on the label and continue.] [Check if name label verified]

2. Were any cattle or calves, regardless of ownership, on this operation on **January 1, 2018** or at any time during **2017**? (Cattle and calves on grazing land leased on a **fee per head** or **animal unit month (AUM)** basis should be included by the cattle owner, excluded by the land owner.)

Yes – [Go to **Item 3.**]

No – a. Will there be any cattle or calves, regardless of ownership, on this operation during 2018?

Yes – [Enter **code 1.**]

Don't Know – [Enter **code 2.**]

No – [Enter **code 3.**]

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b. Were you (the individual named on the label) operating a farm or ranch on January 1, 2018?

Yes – [Go to **Section 3.**]

No – [Go to **Section 2.**]

3. Are the day-to-day decisions for this **operation** made by one individual, a hired manager, or partners? [Check one]

One individual – [Go to **Section 1.**]

A hired manager – [Go to **Section 1.**]

Partners – How many partners make the day-to-day decisions?

**Number of
 Partners**

[Enter number of partners, including the partner named on the label. Identify the other person(s) in this partnership in the boxes on page 2, then continue with **Section 1.**]

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4. Please identify the other person(s) in this partnership, then *continue*.
[Verify partners' names and make necessary corrections if names have already been entered.]

[Check if verified]

Name: _____ Phone: (_____) _____
(First) (Middle) (Last)

Address: _____
(Rt. or St.) (City) (State) (Zip)

Did this partner operate land individually on June 1, 2017? **Yes** **No**

Office Use	
Stratum	
9922	
Ind. Op.	
9924	

[Check if verified]

Name: _____ Phone: (_____) _____
(First) (Middle) (Last)

Address: _____
(Rt. or St.) (City) (State) (Zip)

Did this partner operate land individually on June 1, 2017? **Yes** **No**

Office Use	
Stratum	
9923	
Ind. Op.	
9924	

[Check if verified]

Name: _____ Phone: (_____) _____
(First) (Middle) (Last)

Address: _____
(Rt. or St.) (City) (State) (Zip)

Did this partner operate land individually on June 1, 2017? **Yes** **No**

Office Use	
Stratum	
9927	
Ind. Op.	
9924	

[Check if verified]

Name: _____ Phone: (_____) _____
(First) (Middle) (Last)

Address: _____
(Rt. or St.) (City) (State) (Zip)

Did this partner operate land individually on June 1, 2017? **Yes** **No**

Office Use	
Stratum	
9928	
Ind. Op.	
9924	

Section 1 – Cattle and Calves

1. On January 1, 2018 were any cattle and calves, regardless of ownership, on the total acres operated? (Cattle and calves on grazing land leased on a **fee per head** or **animal unit month (AUM)** basis should be included by the cattle owner, excluded by the land owner.)

- Yes** – [Go to **Item 2.**]
- No** – Were any cattle or calves, regardless of ownership, on the total acres operated at any time during 2017?
 - Yes** – [Go to **Item 4b.**]
 - No** – [Go to **Section 3.**]

2. Of the total number of cattle and calves on hand January 1, how many were:

a. beef cows, including beef heifers that had calved? +

b. milk cows, including any dry cows or milk heifers that had calved? (Exclude any heifers not yet freshened.) [If no milk cows, go to **Item 2c.**] +

(i) How many cows were milked on January 1?

(ii) How much milk was produced that day? (Only one day's production.) Gals. OR Lbs.

c. bulls weighing 500 pounds or more? +

d. heifers that had not calved, weighing 500 pounds or more: (i) for beef cow replacement? +

(a) How many of these beef cow replacement heifers are expected to calve during 2018?

(ii) for milk cow replacement? +

(a) How many of these milk cow replacement heifers are expected to calve during 2018?

(iii) other heifers 500 pounds or more? +

e. steers weighing 500 pounds or more? +

f. heifer, steer, and bull calves weighing less than 500 pounds, including newborn calves? +

3. **[Add Items 2a through 2f and verify the total.]** Then the total cattle and calves on hand January 1 was: =

On Small Grain Pasture

a. Of the **other heifers, steers, and calves** reported above, how many were grazing on winter wheat, oats, barley, or rye on January 1?

Calf Crop for 2017 (Calves born on grazing land leased on a **fee per head** or **animal unit month (AUM)** basis should be included by the cattle owner, excluded by the land owner.)

4. Of the **calves born** on the total acres operated during 2017, how many:
(**Exclude** calves purchased.)
- a. were **on hand** January 1, 2018? +
- b. (Of the calves born on the total acres operated during 2017, how many)
were **sold, moved off** this operation, or **slaughtered** by January 1? +
- c. had **died** by January 1? (**Exclude** calves born dead.) +
5. **[Add items 4a through 4c and verify the total.]**
Then the total calves born during 2017 was: =
- a. Of these calves born, how many were born in the six month period,
July 1 through December 31, 2017?

Deaths and Losses (Cattle and calves that died or were lost on grazing land leased on a **fee per head** or **animal unit month (AUM)** basis should be included by the cattle owner, excluded by the land owner.)

6. How many **cattle** weighing 500 pounds or more **died or were lost from all causes** during 2017? ...
7. How many **calves** weighing less than 500 pounds **died or were lost from all causes** during 2017?
(**Exclude** calves born dead.)

Cattle and Calves On Feed

We need to know about the cattle and calves on feed for the slaughter market.
Their ration would include grain, silage, hay, or protein supplement.

8. Are there any **cattle and calves on feed**, regardless of ownership, on the total acres operated that will be shipped **directly** from your feedlot to slaughter market?
Include cattle being fed by you for others.
Exclude any of your cattle being custom fed in feedlots operated by others.
Exclude cattle being “backgrounded only” for sale as feeders, for later placement on feed in another feedlot, or to be returned to pasture.
Exclude “Cows and Bulls” on feed.
- Yes** – [Go to **Item 9.**] **No** – Did you operate a feedlot or feeding facility on the total acres operated at any time since January 1, 2017?
- Yes** – [Go to **Item 10.**]
 No – [Go to **Item 12.**]
9. How many **cattle and calves** were **on feed** January 1 that will
be shipped **directly** from your feedlot to slaughter market?
10. What was the **total capacity** of your feedlot on January 1?
- [If capacity is 1,000 or greater, skip **Item 11.**]
11. During 2017, how many cattle and calves on feed were
shipped **directly** to slaughter market from your feedlot?

Inventory Values for Cattle and Calves on hand January 1, 2018.

12. What is the average value per head of the following:

[Report to nearest dollar.]

a. Beef cows?	\$ per Head	190
b. Heifers kept for beef cow replacement weighing 500 pounds or more?	\$ per Head	192
c. Milk cows?	\$ per Head	266
d. Heifers kept for milk cow replacement weighing 500 pounds or more?	\$ per Head	267
e. Bulls weighing 500 pounds or more?	\$ per Head	191
f. Other heifers weighing 500 pounds or more?	\$ per Head	195
g. Steers weighing 500 pounds or more?	\$ per Head	196
h. Calves weighing less than 500 pounds?	\$ per Head	197

Slaughter for Consumption by this Operation (regardless of ownership)

	Cattle	Calves
13. During 2017, how many cattle and calves were custom slaughtered at commercial establishments for consumption by this operation ?	268	269
14. During 2017, how many cattle and calves were slaughtered on this operation for consumption by this operation ? (Include mobile slaughtering. Exclude custom slaughter at commercial establishments.)	270	271

Grazing Fees in Your Area

15. Were any cattle or calves reported on the total acres operated (Item 3, page 3 is positive)?

- Yes** – [Continue.] **No** – [Go to **Section 3 on the back page.**]

16. Which of the following is the most commonly used method of charging for grazing on **privately owned, non-irrigated** grazing land in your area? [Check appropriate box.]

- ⁵ Per Head Per Month
⁷ Per Animal Unit Month (AUM)
⁹ Per Cow With Nursing Calf Per Month

Dollars and Cents

a. What was the average charge for this method in your area during 2017?

91_	._	__
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17. During 2017, did this operation pay a fee to graze cattle on **privately owned, non-irrigated** land using either a **per head per month, per animal unit month, or per cow with nursing calf per month method**?

- Yes** – [Enter **code 1**, then continue.] **No** – [Enter **code 3**, then continue.]

Code

908

1 – Incomplete, has cattle	498
2 – Incomplete, cattle presence unknown	
3 – Valid Zero	

Skip to next page

Or

Space for Notes and Comments

Skip to next page

Or

Space for Notes and Comments

Section 2 – Change in Operator

[Complete this section only if the answers to items 2 and 2b on the front page are both “No.”]

1. Has the operation named on the label been sold, rented, or turned over to someone else?

Yes – [Continue.] **No** – [Go to **Item 1a.**]

2. Was the operator (name on label) operating a farm or ranch on June 1, 2017?

Yes – [Continue.] **No** – [Continue.]

3. Please provide the following information for the operation that has taken over the land:

a. What is the name and address of the new operation?

Operation Name: _____
 Operator Name: _____
 Address: _____
 City: _____ State: ____ Zip: _____
 Phone: (____) _____

b. Was the [Item 3a] new operation in business before June 1, 2017?

Yes – [Go to **Section 3.**] **No** – [Continue.]

c. Is the [Item 3a] new operation managed?

Yes – [Go to **Section 3.**] **No** – [Continue.]

d. Were any individuals associated with the [Item 3a] operation operating land individually before June 1, 2017?

Yes – [Go to **Section 3.**] **No** – [Go to **Section 3.**]

1a. Will the land be used for any agricultural purpose by you (the operator), or anyone else in the next year? (Including growing crops or raising livestock.)

Yes **Don't Know** **No**

[Regardless of answer to above, write a note to explain the situation, then go to **Section 3.**]

Section 3 – Conclusion

1. Do you (the operator named on the label) make any day-to-day decisions for another farm or ranch?

Yes – [Continue.] **No** – [Go to **Item 2.**]

a. What is the name of the other operation(s)?

Operation Name: _____
 Address: _____
 City: _____ State: ____ ZIP: _____
 Phone: (____) _____

b. Was this additional operation in business before June 1, 2017?

Yes – [Continue.] **No** – [Continue.]

2. **Survey Results:** To receive the complete results of this survey on the release date, go to

https://www.nass.usda.gov/Surveys/Guide_to_NASS_Surveys/

Would you rather have a brief summary mailed to you at a later date?

Yes – [Enter **code 1.**] **No** – [Enter **code 3.**].

9990

Respondent Name: _____	9911 Phone: (____) _____	9910 MM DD YY Date: ____ - ____ - ____
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This completes the survey. Thank you for your help.

Response		Respondent		Mode		Enum.	Eval.	Change	Office Use for POID			
1-Comp	9901	1-Op/Mgr	9902	1-PASI (Mail)	9903	9998	9900	9985	9989			
2-R		2-Sp		2-PATI (Tel)					_____			
3-Inac		3-Acct/Bkpr		3-PAPI (Face-to-Face)					_____			
4-Office Hold		4-Partner		6-E-mail					Optional Use			
5-R – Est		9-Other		7-Fax					9907	9908	9906	9916
6-Inac – Est				19-Other								
7-Off Hold – Est												
S/E Name												